

Organized by



International
Cotton
Association

Sponsor



Invitation

Attn: Valued Partner

The Vietnam Cotton & Spinning Association, as part of the Organizing Committee, cordially invites you to attend this exclusive training programme:

Advanced Cotton Trading Practices Quality, Contracts & Risk Control

AGENDA & SPEAKERS

- ICA rules, contracts & global trading framework
- Cotton quality & merchant roles
- Global cotton market insights
- Futures & Options
- Accumulative pricing
- Risk management & dispute resolution
- Understanding Gin Motes, Regins & Loose Cotton
- Case studies, practical exercises & assessment



Mr. Pierre Chehab
ICA President
Head of Cotton for Europe
Louis Dreyfus Company



Dr. Robert Jiang
Business Operations &
Development Manager
ICA

PARTICIPANT BENEFITS

- ICA Certificate
- International-standard training
- Practical risk management insights
- Training materials included
- Lunch & refreshments provided
- Training materials included
- Industry networking opportunities
- Discounts up to 40%



Mr. Robin Pigot
Global Trading and
Merchandizing
Manager Cargill Cotton



Mr. David Wookey
Cotton expert
CAM Négocé

Organized by



International
Cotton
Association

Sponsor



Kindly RSVP

Kindly RSVP by July 31, 2026.

Scan the QR code to register
for the training programme.



or visit our registration link:
<https://forms.gle/Xsj49oioGw5PYxSE6>



04-06/08/2026



Ho Chi Minh City, Vietnam



English & Vietnamese



8,295,000 VND ~ USD 319*

- 30% discount for VCOSA/ICA members
- 15% discount for participants from Northern and Central Vietnam traveling to HCMC
- 40% discount for the 3rd participant from the same company

Contact details:

- Ms. Nguyen Thuy Vi – VCOSA Vice Secretary General
- +(84) 0 346 906 928
- vi.nt@vcosa.org.vn